Voice & Data Guide 2023

# **GROW YOUR BUSINESS**

Solutions designed to enhance communications, improve customer service and create more sales opportunities



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Solutions designed to enhance communications, improve customer service and create more sales opportunities

# CONTENTS.

2	Introducing Telecoms World
3.4	Business Numbers
5.6	Call Management Solutions
7.8	Phone Systems
9.10	Business-Only broadband
11	Business Mobile
12	IT Services
13	Marketing Services

**Company Accreditations** 





# **FOUNDED IN 2002**

Telecoms World is a UK based communications provider with a portfolio of voice and data services for business. These services include voice calls, call management, VoIP phone systems and internet connectivity, data networking, and mobile.

With over 20 years of experience in the hosted telecoms industry, Telecoms World has established itself as a prominent player in the voice and data market. We have forged direct relationships with leading networks and distributors, enabling us to offer a wide range of leading-edge products and services.

Our commitment to excellence has been recognised through numerous awards and an 'Excellent' review status from TrustPilot. Additionally, our sales and order provisioning team, based in the UK, ensures a seamless experience for our customers.

We take pride in our highly praised customer support team, delivering exceptional assistance and guidance.

**Telecoms World** Reviews 1,582 • Excellent



## **BUSINESS NUMBERS**

Choose from a wide range of memorable Local 01/02 and UK wide (08/03) numbers, plans to suit all size of businesses with instant activation

# 8888

### **FREEPHONE 0800 NUMBERS**

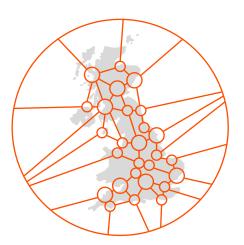
An 0800 number, also known as a freephone number, is a special type of telephone number that allows callers to make calls without incurring any charges. When you dial an 0800 number, the cost of the call is instead paid by the recipient of the call, typically the business that owns the number.

When a caller dials an 0800 number, they can make the call free of charge, regardless of their location within the country where the number is active. This makes 0800 numbers popular for customer service hotlines, helplines, sales inquiries, and other situations where the business wants to encourage customer communication.

0800 numbers are generally accessible from both landline and mobile phones within the country where the number is active. They can be dialed from any phone network, ensuring widespread availability and convenience for callers.

Overall, 0800 numbers provide a convenient and easily accessible point of contact for customers, clients, and the general public, allowing them to communicate without incurring call charges.

#### View the Numbers >









### LOCAL VIRTUAL NUMBERS

A virtual local number is a telephone number that is not tied to a specific physical phone line or location. It is a virtual or cloud-based phone number that can be assigned to a device or service, allowing calls to be forwarded or routed to any phone number, landline, mobile phone, or phone system.

Virtual local numbers are typically associated with a specific geographic location, such as a city or region. Although it is not physically tied to a specific phone line in that area, it gives the appearance of a local presence, allowing businesses or individuals to establish a local identity even if they are located elsewhere in the country.

A virtual local number is a cloud-based phone number that can be forwarded or routed to any phone or device. It offers flexibility, scalability, and cost advantages, allowing businesses and individuals to establish a local presence and manage their calls efficiently, regardless of their physical location.

View the Numbers >



### **UK-WIDE 03 NUMBERS**

A UK wide 03 number is a type of telephone number that is non-geographic and can be dialed from anywhere in the UK. These numbers are designed to provide a consistent, affordable, and inclusive way for people to contact businesses, or services.

03 numbers are not tied to a specific geographic location within the UK. They are not associated with any particular area code, allowing businesses to have a single contact number for customers across the country. This makes them particularly useful for businesses with a national presence or those that want to project a unified image.

03 numbers are often seen as morevprofessional and trustworthy compared to mobile numbers. They provide a sense of business stability, signaling that the business is established and committed to customer communication. This can be advantageous for customer service helplines, sales hotlines, or any situation where companies want to project a reliable image.

View the Numbers >

0300

### **NOT-FOR-PROFIT 0300 NUMBERS**

NOT-FOR-PROFIT 03 numbers are also available. The number range begins 0300, designated for use by registered charities.

Calls made to 03 numbers are charged at the same rate as calls to standard landline numbers (01 or 02 numbers). They are typically included in the free minutes of mobile and landline calling packages. This helps to make contacting charities more affordable for callers.

View the Numbers >



Choosing the perfect telephone number for your business can contribute to your branding, accessibility, and professionalism. We have 1000's of available numbers to choose from online.

Whatever your criteria, we have numbers with Local relevance, Memorable numbers, Freephone numbers, Rebate numbers and Premium rate numbers.

Remember, the perfect telephone number will depend on your business's specific needs and target audience. Take the time to evaluate your options and select a number that aligns with your company branding and communication goals.

# **CALL MANAGEMENT SOLUTIONS**

Control where and when business calls are answered with our award-winning call management solutions - support customer support and influence sales

View the solutions online >



### "An incoming call is a customers first and most important first impression of your business. We ensure that your calls are handled with care."

See our summary of call management solutions designed to help businesses with incoming business calls - if you recieve a handful of calls a month or 1000's each day our solutions are attached to any phone number in the cloud to help grow your business



#### VIRTUAL RECEPTIONIST

"Thank you for calling COMPANY NAME" using the professional announcement to give callers the best impression of your business - 24/7 control of calls to give the best experience even when lines are busy or you are unable to answer the call.



#### **CALL QUEUING**

Call Queuing is a simple system that allows your business to accept more calls, even if you're not capable of answering them straight away. Deal efficiently with call peaks by placing callers into a queue and create a professional image with comfort messages and music on hold.



#### **IVR SOLUTION**

Interactive Voice Response (IVR), enables your customers to connect with the right person or department of your business by pressing the number buttons on their telephone keypad. Allowing you to route business calls based on what department option your customers choose.



#### TIME OF DAY ROUTING

Call Routing enables you to capture all of your business calls from anywhere, on any device, 24/7. Control where calls to your business phone number are diverted to, based on the time of day and to multiple mobiles, landline phones or VoIP phone system agents.



"Thank you for calling COMPANY NAME" using the professional announcement to give callers the best impression of your business - 24/7 control of calls to give the best experience even when lines are busy or you are unable to answer the call.



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### **COMMUNICATION INTELLIGENCE**

Giving your customers the flexibility to choose how they communicate with your business and the experience they receive when they interact with you provides a fantastic platform to enhance your brand and enhance customer experience

Take advantage of the latest multi-channel solutions, designed and delivered to support sales and support teams with clear communications using multiple media



#### **BUSINESS WHATSAPP**

Typically managed from a single mobile phone, our platforms allow for multiple agents/workers to respond to clients messages and transfer conversations between departments. Offer your clients a simple method of communication with enterprise functionality to respond and interact using WhatsApp.



#### **SPEECH RECOGNITION**

Using speech recognition technologies, a callers spoke word can be used to route messages to departments, answer the question without human intervention or display key customer information to handle the enquiry with understanding and care. We can turn spoken words into automation and process.



#### A.I AUTOMATION

Businesses often identify questions or processes that can be easily handled within seconds rather than minutes using automation. Artificial Intelligence uses machine learning to control these interactions and ensure that time, resource and money is saved. Al provides businesses with the intelligence to thrive and grow!



#### **OMNI-CHANNEL**

Provide your customers with a range of communication methods so they can choose how and when they would like to be managed. Calls, chat, messaging, emails, the choice is theirs, and engagement is handled by agents/workers from a single web-based interface, all delivered through a CRM or online view for complete control 24/7.

Call Tracking



#### **CRM INTEGRATION**

Your customer base is the backbone of your sales and service support. A seamless integration between the CRM system and communication tools, provides all size of business with a gold standard when it comes to knowing who you are interacting with an instant view of their purchase or enquiry history.

*"With the right tools, businesses can leverage the benefits that AI can offer.* 

Not to replace human talent but to create much more space for high-level tasks and business-critical functions."

Gary Vaynerchuk . American entrepreneur

# **PHONE SYSTEMS**

Hosted PBX, VoIP, Cloud-based... the list goes on. But which type of phone system delivers the functionality and cost benefits to support your business now and in the future.



#### **VoIP SYSTEMS**

A complete phone system using the internet to deliver and receive calls in HD quality. Using a VoIP phone system is easier than ever, an online interface provides the business with instant control of calls, call handlers, call management and value-add features including reporting and call record.



#### **HOSTED PBX SYSTEMS**

A hosted PBX system can be delivered by using a traditonal PBX phone system and enabling internet based calls using SIP trunks or onboarding an entirely new web-based phone system in the cloud, and utilising SIP to make and recieve calls. Both routes provide cost-saving benefits and functionality.



#### Making calls over the internet

Making calls over the internet, also known as Voice over Internet Protocol (VoIP), is a modern communication method that has revolutionised the way we connect. By utilizing the power of the internet, VoIP allows users to make voice and video calls, as well as send messages, using their internet connection instead of traditional phone lines. This technology offers numerous benefits such as cost savings, flexibility, and enhanced features.

### **COMMUNICATION INTELLIGENCE**

When searching for a new phone system for your business, it's essential to ask relevant questions to ensure you choose the right solution for your needs. Here are some important questions to consider:

#### What are my specific communication requirements?

Assess your business needs and determine the essential features and capabilities you require from a phone system, such as call routing, voicemail, conferencing, mobile integration, and scalability.

#### Is the phone system cloud-based or on-premises?

Understand the deployment options available and consider factors like cost, maintenance, flexibility, and scalability. Cloud-based systems offer convenience and scalability, while on-premises solutions provide more control but require dedicated infrastructure.

#### Is the system scalable and flexible?

Consider your business's growth potential and whether the phone system can easily accommodate additional users, locations, or features as your needs evolve.

#### Is the system user-friendly?

Evaluate the system's interface, ease of use, and training requirements. A userfriendly system reduces the learning curve and ensures smooth adoption by your employees.

#### What integration options are available?

Determine if the phone system can integrate with other essential business tools such as customer relationship management (CRM) software, help desk solutions, or productivity applications. Evaluate the system's interface, ease of use, and training requirements.

"Choosing the right phone system is not just about making calls, but about connecting your business to success. It's about finding a communication solution that empowers your team, enhances customer interactions, and drives productivity.

> The right phone system can be a game-changer, paving the way for growth and efficient operations."

# WE PROVIDE THE UK'S LEADING PHONE SYSTEMS





#### **CONSIDERING VoIP?**

Explore the benefits of modern communication and unlock a world of cost savings, flexibility, and advanced features for your business. Take advantage of costeffective, feature-rich, and flexible voice and video calls.

Systems available from £8.99 per user

View the VoIP plans >



#### **CONSIDERING HOSTED PBX?**

Unlock the potential of a fully managed, cloud-based phone system that offers advanced features, scalability, and seamless integration, providing your business with enhanced communication capabilities.

Systems available from £6.50 per user. Exc Calls

View the Hosted PBX plans >

## **BUSINESS-ONLY BROADBAND**

There are various types of business broadband available, including DSL, cable, fiber-optic, and leased lines, each offering different speeds, reliability, and scalability to cater to the unique connectivity needs of businesses.



so they can choose how and when they would like to be managed. Calls, chat, messaging, emails, the choice is theirs, and engagement is handled by agents/workers from a single web-based interface, all delivered through a CRM or online view for complete control 24/7.



Provide your customers with a range of communication methods so they can choose how and when they would like to be managed. Calls, chat, messaging, emails, the choice is theirs, and engagement is handled by agents/workers from a single web-based interface, all delivered through a CRM or online view for complete control 24/7.

SoGEA BROADBAND

TTP BROADBAND

£29.99 /month

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### LEASED LINES

E99.99 /month

**£28.99** 

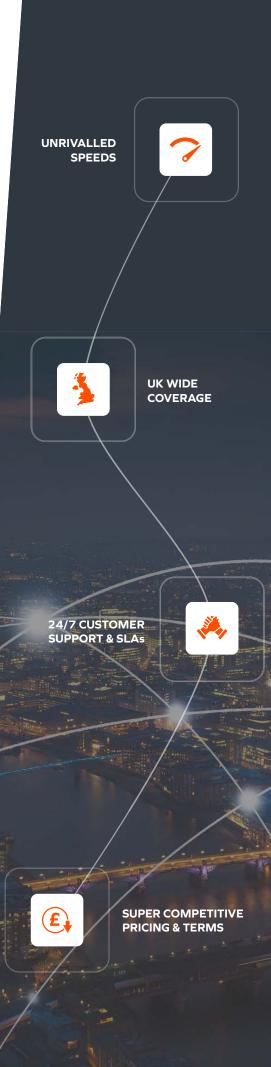
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### 4G/5G BROADBAND

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### WHICH TYPE OF CONNECTIVITY IS BEST FOR MY BUSINESS?

When choosing the best connectivity for your business, consider your specific requirements, speed, service levels in event of an outage, budget, and the availability of different connectivity options at the exchange local to your business premise.

Our consultants are on-hand with to assess the local options and discuss your specific needs to determine the most suitable solution for your business.

#### View the connectivity options >

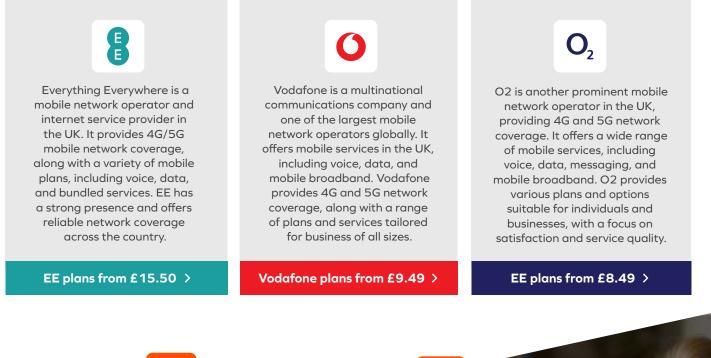




about our broadband solutions, we encourage you to reach out to our team of specialists. Our dedicated experts are well-versed in understanding the unique connectivity needs of businesses. Call today on freephone 0800 043 4384.

# **BUSINESS MOBILE**

EE, Vodafone, and O2 are three prominent mobile network operators in the United Kingdom. Each of these companies offers a range of mobile services and solutions for businesses.





(في) SUPPORT

### WHICH MOBILE NETWORK AND PLAN IS BEST FOR MY BUSINESS?

#### Which network has the best coverage in my area?

Assess the network coverage of different mobile operators in the areas where your business operates or where your employees frequently travel. Look for a network with reliable coverage to ensure uninterrupted connectivity.

#### How much data do I need for each user?

Evaluate your business's data usage needs. Consider the amount of data your employees require for email, browsing, file sharing, and any data-intensive applications. Choose a plan that offers an adequate data allowance without incurring excess charges.

#### Which Voice and Text services are best for business users?

Determine the voice and text messaging needs of your business. Assess the number of minutes and text messages your employees typically use. Look for plans that offer sufficient voice and text allowances at reasonable rates.

# **IT SERVICES**

Our in-house specialists provide a wide range of IT services to businesses of all size. We provide UK companies with hardware, software and support so that they can concentrate on running their business fuss-free.



#### **IT SUPPORT**

Typically managed from a single mobile phone, our platforms allow for multiple agents/workers to respond to clients messages and transfer conversations between departments. Offer your clients a simple method of communication with enterprise functionality to respond and interact using WhatsApp.

View the IT support packages >



#### **CYBER SECURITY**

Businesses often identify questions or processes that can be easily handled within seconds rather than minutes using automation. Artificial Intelligence uses machine learning to control these interactions and ensure that time, resource and money is saved. Al provides businesses with the intelligence to thrive and grow!

View the security options >



#### WIFI SOLUTIONS

Your customer base is the backbone of your sales and service support. A seamless integration between the CRM system and communication tools, provides all size of business with a gold standard when it comes to knowing who you are interacting with an instant view of their purchase or enquiry history.

View the WiFi solutions >



#### **EMAIL & HOSTING**

Using speech recognition technologies, a callers spoke word can be used to route messages to departments, answer the question without human intervention or display key customer information to handle the enquiry with understanding and care. We can turn spoken words into automation and process.

Trus Holds area

View the email and hosting options >



#### **DATA BACKUP**

Provide your customers with a range of communication methods so they can choose how and when they would like to be managed. Calls, chat, messaging, emails, the choice is theirs, and engagement is handled by agents/workers from a single web-based interface, all delivered through a CRM or online view for complete control 24/7.

View the data backup solutions >



WE CAREFULLY SELECT SOLUTIONS FIT FOR BUSINESS

# **MARKETING SERVICES**

Your business online presence is viewed as a digital shopfront, it has to be found, be professional and importantly give potential customers a perfect view of available products and services. Our team offer support to companies looking to grow and enhance their sales using web-based channels.



### **GET FOUND ONLINE > ONLY £24.99**

Business Listings allows your business to update and publish your business information across 50+ platforms all in one go. Business Listings ensures your business is appearing everywhere, search engines, social media, review sites, apps, maps and more.

Listing your business on the leading search engines, social platforms and location maps ensures that your online presence is increased which improves your findability. People searching for a business or service using web devices commonly search locally, with business listings all of the main platforms will present your company as a verified option.

- Improve your business 'findability' score by up to 30%
- +38% more calls, +23% search appearances and +18% website visits
- ✔ Get found in local searches to help with the growth of your business
- Listings on Google, Apple, Uber, Instagram, Yell, Bing and many more
- Over 50 listings at 30% of the cost to list with Yell directly



View Business Listings online >





#### **BUSINESS WEBSITES**

We build brands through creative and commercial thinking! We are a team of passionate developers and marketeers, providing fresh, creative digital services to businesses who want to grow online. Focusing on results, we use our technical skill and industry insight to help you meet your digital goals, whether that's lowering your bounce rate with interactive web design or bringing brand new traffic and income streams to your website.

- ✓ Responsive Website Design Perfect on any device & Browser
- ✔ Software & App Development We build large and small scale apps
- SEO, Email & Social Marketing Delivered across multiple channels
- ✓ Pay Per Click Management Reliable and proven PPC Management

View our website packages >

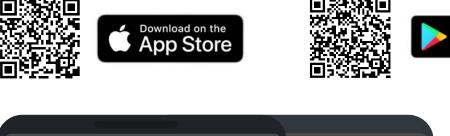


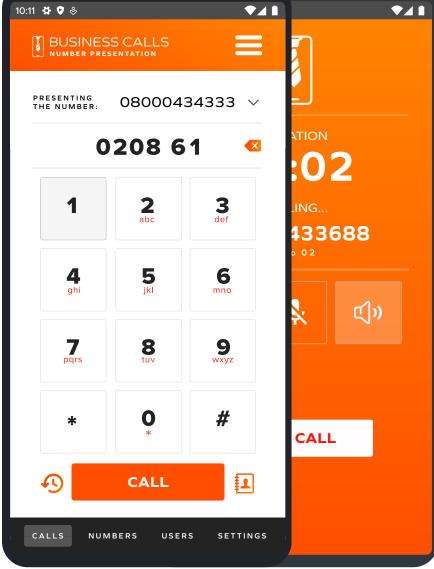
Our latest mobile application is now available in the Apple Apps Store and Google Play for Android. Present your business number when dialling out from your mobile phone. More features coming soon including Number Management, Call Analytics and Call Recording.

GET IT ON

Google Play

# **DOWNLOAD THE APP**





Free download. Service requires a minute package to make outbound calls.

TELECOMS WORLD BUSINESS NUMBERS CALL MANAGEMENT PHONE SYSTEMS BUSINESS BROADBAND BUSINESS MOBILE IT SERVICES MARKETING SERVICES



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